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Grabbing the low-hanging fruit is no longer acceptable. ZICO Coconut Water founder Mark Rampolla argues that when you choose to reach higher, you can build an incredible business, be profitable, and maybe even change the world. In 2004, Mark Rampolla was successful by most standards. There was just one problem: He wasn't inspired in his job and believed he had something more to contribute to the world.

High-Hanging Fruit: Build Something Great by Going Where ...

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High-Hanging Fruit: Build Something Great by Going Where No One Else Will. by. Mark Rampolla. 4.10 · Rating details · 101 ratings · 9 reviews. ZICO founder Mark Rampolla is building a social good movement: how to make money starting a company that is good for you, your colleagues, customers, and the world. When Mark Rampolla filled a notebook with potential startup ideas, his wife asked him some tough questions.

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"Wise and refreshingly human. High-Hanging Fruit is more than surefire insight into building a successful business; it's a call to action to start something that matters and use business to fuel social change." - BLAKE MYCOSKIE, founder and chief shoe giver, TOMS, and author of Start Something That Matters

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High-Hanging Fruit : Build Something Great by Going Where No One Else Willby Mark Rampolla. Grabbing the low-hanging fruit is no longer acceptable. ZICO Coconut Water founder Mark Rampolla argues that when you choose to reach higher, you can build an incredible business, be profitable, and maybe even change the world.

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Praise for High-Hanging Fruit: Build Something Great by Going Where No One Else Will Often only the bottom line is emphasized in business. But Mark Rampolla shows how those days are over through his ZICO story, making the case that reaching for higher goals to do good . . . can be just as profitable and successful, while also bettering the world

High-Hanging Fruit: Build Something Great by Going Where ...

About High-Hanging Fruit. Grabbing the low-hanging fruit is no longer acceptable. ZICO Coconut Water founder Mark Rampolla argues that when you choose to reach higher, you can build an incredible business, be profitable, and maybe even change the world. In 2004, Mark Rampolla was successful by most standards.

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High-Hanging Fruit: Build Something Great by Going Where ...

Eventually Mark found his great idea: coconut water. He had seen the developing world use coconut water, but this valuable resource was being discarded in the US. While taking on the beverage industry was a big goal - high-hanging fruit - it was worth the risk because Mark believed passionately that it could change the world.

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